



# Results Presentation Second Quarter 2002

August 28, 2002

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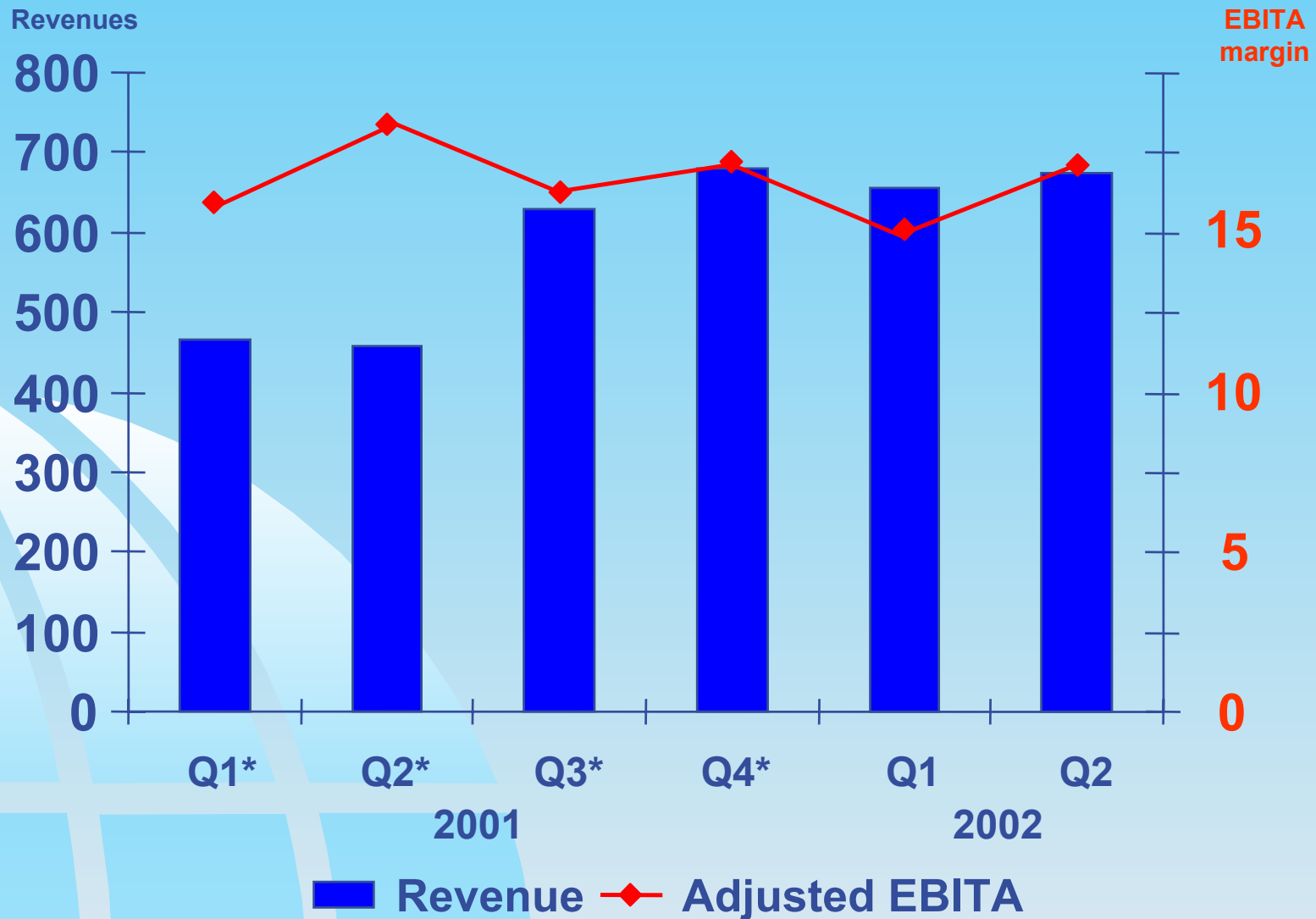
## **II. Highlights Q2 2002**



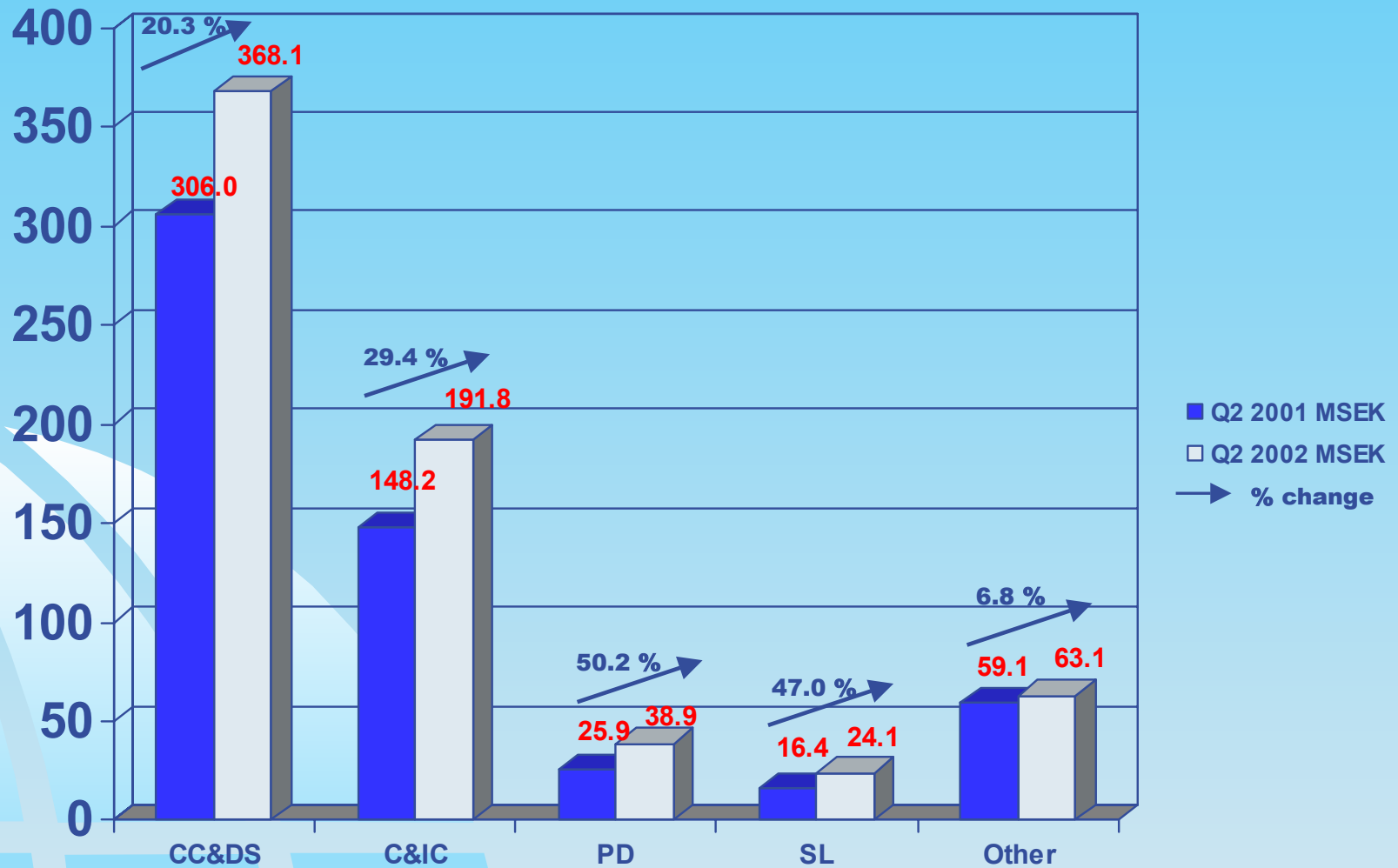
# Highlights Q2

- **IPO successfully completed raising net proceeds of SEK 1,370M**
- **Group revenues increased by 23% to SEK 675M (547)**
- **Strong organic growth 16%, well above group target of 10%**
- **Adjusted EBITA margin 16.9% (18.2%)**
- **JV with Crédit Agricole Indosuez**
- **Dun & Bradstreet RMS:  
Restructuring and integration progress**
- **Acquisitions in Q3: Stirling Park**

# Revenues & EBITA margin by quarter

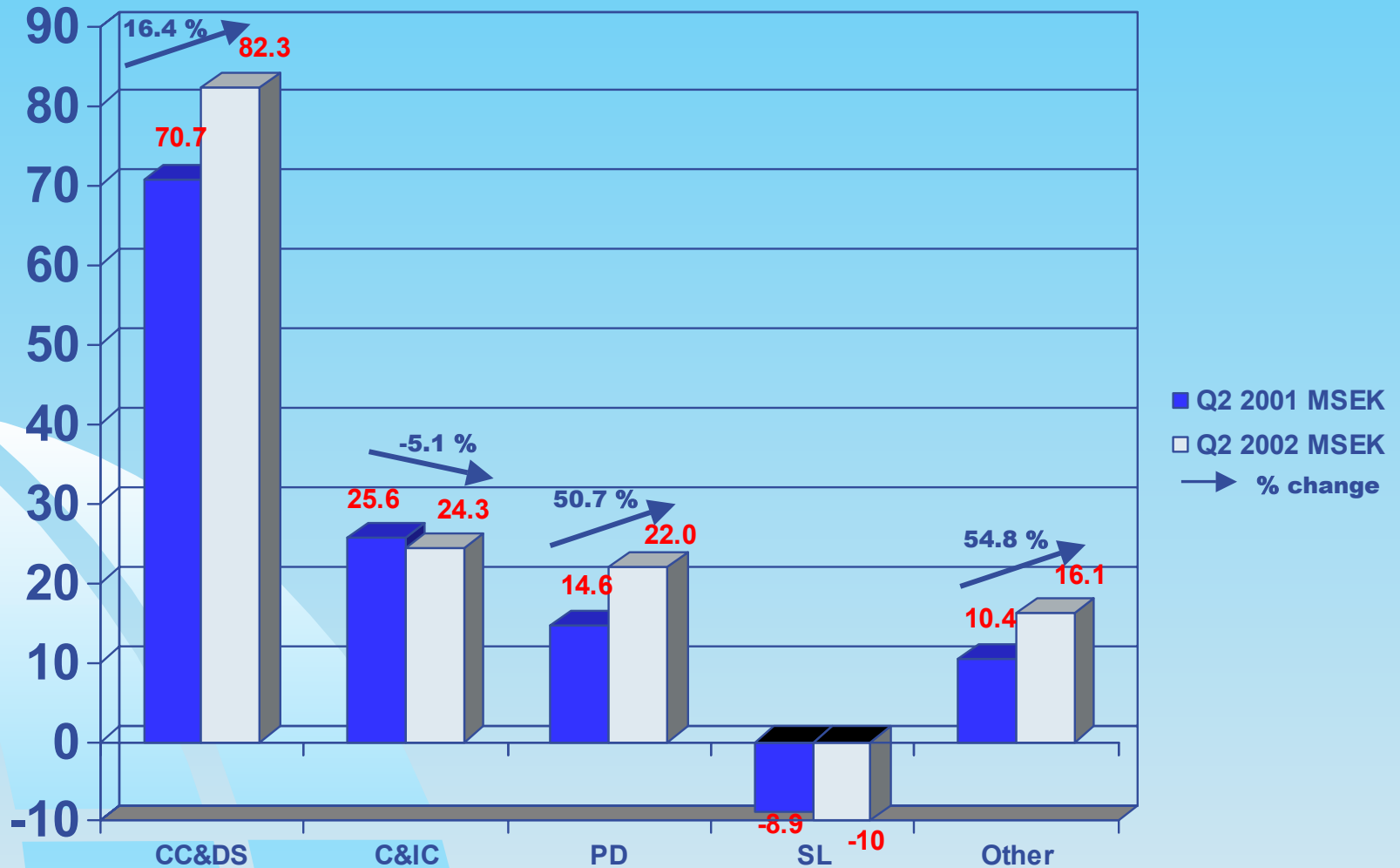


# Q2 – Revenues by service line



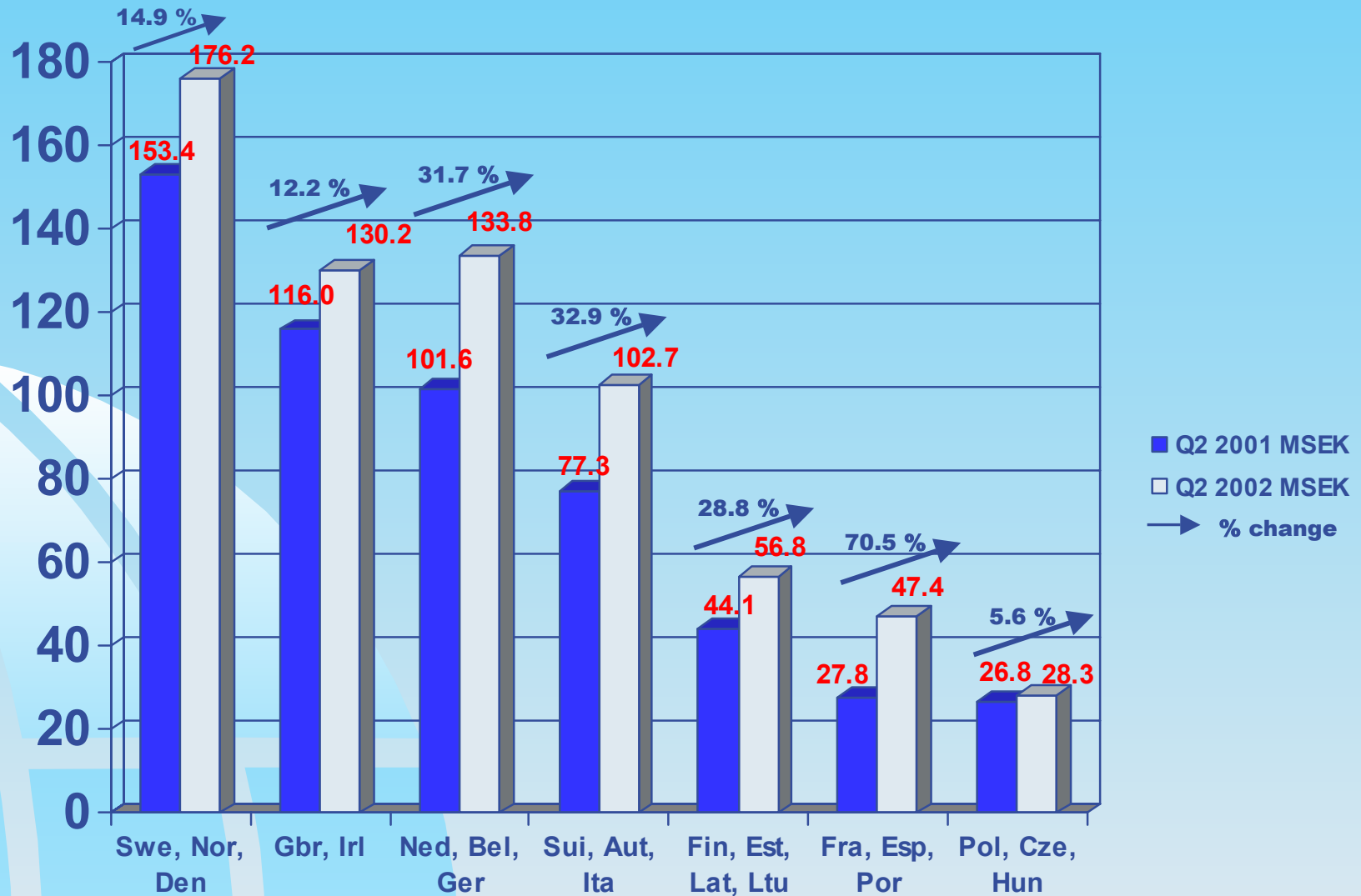
• *Consumer Collection & Debt Surveillance is key revenue driver*

# Q2 – EBITA by service line



• Strong growth in Consumer Collection & Debt Surveillance.  
Client loss leads to negative number in Sales Ledger

# Q2 – Revenues by region



# Q2 – EBITA by region

